



NATIONAL FLAG/ COMPANY'S FLAG

Shiraki, Seiji

Corporate Advisor
Mitsubishi Corporation

Education

Keio University, Faculty of Law (Political Science)

Experience

- . 1974 – Join Mitsubishi Corp., Head Office (Tokyo) Non-Ferrous Metal
- . 1978 – Heavy Machinery Dept.
- . 1989 – Manager, Mitsubishi International G.m.b.H.(Dusseldorf)
- . 2001 – General Manager, Heavy Machinery Dept.
- . 2006 – Senior Vice President/Division COO, Plant & Industrial Machinery Business
- . 2010 – Executive Vice President, Group COO, Machinery Group
- . 2011 – Executive Vice President, Regional CEO, Latin America
- . 2014 Senior Executive Vice President, Regional CEO, Latin America

MITSUBISHI CORPORATION

Mitsubishi Corporation (MC) is a global integrated business enterprise that develops and operates businesses across virtually every industry including environmental and infrastructure business, industrial finance, energy, metals, machinery, chemicals, foods. MC's current activities are expanding far beyond its traditional trading operations as its diverse business ranges from natural resources development to investment in retail business, infrastructure, financial products and manufacturing of industrial goods.

With more than 200 Offices & Subsidiaries in approximately 90 countries worldwide and a network of over 500 group companies, MC employs a multinational workforce of nearly 60,000 people. MC seeks to contribute to the enrichment of society through business firmly rooted in principles of fairness and integrity.

On top of our traditional organizational structure mentioned above (vertical line) which is divided into 8 business groups (Global Environmental & Infrastructure Business, Business Service, Industrial Finance, Logistics & Development, Energy Business, Metals, Machinery, Chemicals and Living Essentials), to promote companywide global strategies, MC has global managements structure and have mapped out overseas into six key regions (North America, Latin America, Europe-CIS & Middle East, Africa & Central Asia, East Asia, Asia & Oceania) to assigned a Regional CEO to each as horizontal line.

My basic policy in Latin America is "Market-In" by focusing on Reinforcement of existing business-centered on trading and Becoming a market insider through business investment-centered activities. Nowadays the relationship between Latin America and Asian countries becomes very strong, so we'd like to work as the bridge between these two areas. Also I focus on Human resource development, which is a key to realize this basic policy above-mentioned.