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Mary Wadsworth Darby

Most recently, Mary Wadsworth Darby was Chief Representative of CKGSB Americas, and helped to identify CKGSB Americas strategic initiatives and build brand awareness in both North and South America.

Previously, she worked for Morgan Stanley in Firm Management and headed the Asia and China Desks. She moved to HK and headed Morgan Stanley Investment Management (MSIM) in Hong Kong and developed the first institutional sales initiative with Chinese financial entities. At Morgan Stanley she also created and ran a series of educational programs for the fixed income division and other departments with a focus on China. She developed and oversaw training for CICC (Chinese International Capital Corporation) MS's joint venture investment bank based in Beijing. Additionally, Mary worked for Chase Pacific Trade Advisors, and among other initiatives, travelled to China with David Rockefeller to help establish Chase Manhattan Bank's relationship with the Bank of China.

Mary has worked and lived extensively in China and Asia throughout her career. She founded Peridot Asia Advisors, a strategic transactions advisory firm. She has substantial experience negotiating market entry strategies over a broad range of industries, as well as with Chinese financial institutions, state-owned enterprises, regulatory authorities and other government entities responsible for regulating and supervising the insurance and banking industries. Her background also includes serving as Executive Director of the America-China Society, a not-for-profit organization devoted to the promotion of US-China relations chaired by former US Secretaries of State Henry Kissinger and Cyrus Vance. In this capacity, many times she travelled to China with Dr. Henry Kissinger to meet with the Chinese leaders.

Mary earned her BA degree from Princeton University. A fluent Mandarin speaker, she also holds an MBA from Columbia Business School and an MIA from Columbia School of International and Public Affairs. She was also awarded a D.C.S. by St. Thomas Aquinas College. Previously, she served as the Chair of the Hong Kong Association of New York; served as a Senior Professional Fellow at the Chazen Institute at Columbia Business School; as a Trustee of Concord Academy; and was for many years a Trustee of Princeton-in-Asia. Presently, she serves as an Independent Director of the Industrial and Commercial Bank of China (ICBC, USA) and is Acting Chair of the Bank's Audit Committee. She is also a member of the Council on Foreign Relations.